

ADITYA JANGDE

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EDUCATION

MBA	Tirpude institute of management education and education (2020-22) Score: 79%	Major: Finance Minor: Marketing
BBA	Hislop college of management, R.T.M.N.U., Nagpur (2019) Score: 56.50%	
XII	GHSE school paraswada (2015) Score: 60.00%	
X	GHSE school paraswada (2013) Score: 65.00%	

WORK EXPERIENCE

ICICI Bank - Assistant Manager Band 2 (Pune)

(Jan 2023-Dec 2023)

- Engaged with 50+ enterprises, and HNI Clients for business opportunities.
- Developed strong market knowledge of existing and potential clients and ensured business growth opportunities aligned to company's strategic plans; provided in-depth analysis of markets, industry trends, competitors & clients to improve strategic planning and decision making.
- Working under wealth and trade department as relationship manager for HNI clients of the banks.
- Taking care of client's various requirements related to trade and investment banking.
- Contributing in the growth of bank.
- Maintained positive, professional working environment to optimize staff and customer satisfaction.
- Taking care of Inward -outward remittances for Import -Export of Goods.
- Working Capital (OD & CC).

INTERNSHIPS

FAILURE TO SUCCESS – FINANCE INTERN

July21- Sep 21 (45 days)

- Studying the evolution of Finance.
- Present data driven recommendations to the finance team.
- Work on ratio analysis, Forecasting, cash in- out flow statement.
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FAILURE TO SUCCESS – Social media marketing Intern – (Received LOR)

June21- (1 Month)

- Work alongside the team to create a plan for social media strategies.
- Assist in implementing plans to increase followers on popular social media websites such as Twitter, Facebook, YouTube and Linked In.

Tut dude - Brand Ambassador

4Aug –4 Oct (2 Month's)

- Assist in the growth of the brand by raising awareness through various social media platforms,
- Aid in the daily aspects of promoting the businesses campaigns.
- To spread awareness about the product or service among the students' community.

IFORTIS CORPORATE- Sales & Marketing intern

June'21– (1 Month)

- Formulated market research in e-reading arena for finding probable targeted customers
- Generated 20+ Leads and found potential customer.
- Support the Sales & marketing team in daily administrative tasks.

ACADEMIC PROJECTS

Title: "Portfolio Management of Kotak Mahindra Mutual Fund"

June 2022

- The project was focused to get an insight in Portfolio Management in Mutual fund.
- create and maintain a personalized plan for investing over the long term in order to meet an individual's key financial goals.
- Primary data was collected with the help of questionnaire and Survey.

CERTIFICATIONS

- Coursera- Marketing Analytics.
Learned about marketing process, metrics for measuring business Assets, Marketing experiments & Customer lifetime value
- Simplilearn- Introduction to SQL
- NISM Series V-A Mutual Fund Distributors Certificate.
- Completed Advanced Excel on eLearn markets.
- Accredited with Retail Management - Merchandising Distribution and Marketing by Alison.com.
- Successfully completed "Business finance foundation" by Great learning academy.
- Accredited with Introduction to Corporate Finance by Corporate Finance Institute (CFI).
- Completed with Marketing in a Digital World Course by Coursera.
- Completed with Financial Modeling Course by Coursera.
- Completed with Investment Risk Management Course by Coursera.
- Completed with Financial Accounting Course by Coursera.
- Completed with Principle of Management by NPTEL.

SKILLS

- SQL
- Power BI
- Python
- Trade transaction
- Bank Guarantee
- Letter of credit
- Bill Discounting
- Advanced Excel