

AJITESH RAI

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EDUCATION

CFA PROGRAM PARTICIPANT, CFA INSTITUTE

CFA Level 2 Candidate

India
Oct 2022

- Cleared CFA Level 1 in August 2022 and will appear for the CFA Level 2 exam in November 2023
- Acquired expertise in subjects including Financial Analysis and Reporting, Equity Investments, and Fixed Income

ARYABHATTA COLLEGE, THE UNIVERSITY OF DELHI

BA (Hons.) Business Economics

New Delhi
Jun 2023

- Cumulative CGPA: 8.1/10.0
- Relevant Coursework: Corporate Finance, Security Analysis and Portfolio Management, Investing in Stock Markets

VENKATESHWAR INTERNATIONAL SCHOOL

Commerce With Maths

New Delhi
Apr 2020

- Attained an aggregate percentage of 92% in Class 12 and 90% in Class 10 in the CBSE Boards Examination
- Recipient of two gold medals in the All-India National French Olympiad

WORK EXPERIENCE

VALCREAT INDUSTRY X

Financial Analyst Intern

New Delhi
Mar 2023 – May 2023

- Evaluated the financial health of companies using key financial metrics like - ROCE, EBIT, FCFE, and CFO
- Analyzed share price movements and dividends for 200+ companies over 6 years to calculate total shareholder returns
- Classified companies as value-creating or value-destructing based on thorough industry and data analysis

YELLOW JERSEY INVESTMENT ADVISORS

Equity Research Intern

New Delhi
Oct 2021 – Dec 2021

- Supervised the team in the development of equity research reports resulting in valuable insights for clients
- Helped in making investment decisions contributing to a 15% portfolio performance improvement
- Designed and made changes to the company's website resulting in a 40% increase in website traffic

GREENLAND AGRO FOODS

Independent Consulting Intern

New Delhi
Jan 2021 – Mar 2021

- Spearheaded special projects based on market research and boosted sales of the company's product line by 40%
- Boosted customer satisfaction by 20% by compiling and analyzing data from 50+ different user interactions

LEADERSHIP AND VOLUNTEERING

THE STARTUP CLUB

Managing Director

New Delhi
Jul 2021 – Mar 2022

- Served as the President of the club and managed multiple teams to work as per the client's requirements
- Organized competitions, speaker sessions, and workshops and managed a crowd of over 1000+ participants

TEACH FOR INDIA

Strategy and Project Management Volunteer

New Delhi
Nov 2021 – Mar 2022

- Implemented growth strategies and led a project to cultivate scientific inquiry skills in 25 primary school students
- Collaborated with local financial institutions to provide interactive workshops and resources to empower students

SKILLS AND ACHIEVEMENTS

Hard Skills: Financial Modelling – DCF, Tableau, Power BI, Google Suite, Capital IQ, SQL, Microsoft Excel & PowerPoint

Soft Skills: Teamwork, Strong Communication, Time Management, Leadership, Problem-Solving Capabilities

Certifications & Training: MS Excel – Beginner to Advanced (Udemy), Financial Markets by Yale University (Coursera)