Ruchi Agrawal

ruchi064@gmail.com | +91-9403094865
Senior Business Analyst | Product manager

EXPERIENCE

EDELWEISS AMC | SENIOR BUSINESS ANALYST | PM
Sep 2021 - Present | Mumbai, India
- Experience in **cross functional operations projects (reduced Manual intervention by 82 %), providing business solutions and CRM customization singlehandedly**
- **Successfully worked on more than 100 requirements out of which worked on 3 major end to end deliverables (2 digital platforms and 1 automation project besides feature launch)**
- Worked on BRD, Wireframes, Test cases & scenario documents, stakeholder management, cross functional team management & change request management
- **Demonstrated products** and features to stakeholders and users.
- **Successfully Managed Daily Scrum Meetings, development, Testing team & worked with cross functional teams.**
- **Successfully Managed project backlogs, roadmaps, Requirement prioritization, sprint planning & breaking up of features into user stories**
- **Experience in UAT, CUG and Live environment movements**
- Capable to **collect requirements from various business domains**
- Capable to work with multiple assignments and meeting the deadlines.

ITELLISECURE | BUSINESS CONSULTANT
Nov 2019 - May 2021 | Mumbai, India
- Experience in requirement gathering and working with stakeholders to come up with customized solutions for the clients depending on their requirements.
- Experience in **understanding client requirement, communicating to the onshore development team and then providing the best possible solution to the client.**
- **Elevated new business opportunities by 30%** and implemented **effective networking strategies** across India based on **market segmentation** and company profile.
- **Demonstrated products** at customer locations & acted as **liaison between client & stakeholders of the company**.
- **Designed sales strategy.**
- **Generated documents, reports, PPTs** for strategies, lead generation & conversion

ACCENTURE | APPLICATION DEVELOPMENT ANALYST
Aug 2016 – Jul 2018 | Pune, India
- **Translated business requirements into functional specifications** using **java & SQL**.
- Worked on different SDLC models like **Agile (**Sprint Planning, User Stories, Scrum Meetings, Backlog Refinement sessions, Sprint Review) **and waterfall model.**
- Onshore and Offshore coordination
- **Managed junior developers** by delivering Functional Training on **financial systems**, Insurance, Technical training on specific models used by project ,Training on **Agile** & **waterfall** model for smooth flow of project
- **Reviewed project requirements** to identify customer expectations and resources needed to meet goals.
- **Established and maintained key relationships with business stakeholders** to promote future opportunities.
- **Instrumented and modified unit integration tests** to which improved software quality & and **reduce risk of application failure by 10 %**.
- **Managed a project as a sole offshore developer** with **100 % on-time deliveries** and providing 25% more quantity of work in shorter span of time

EDUCATION

N.L. DALMIA COLLEGE OF MANAGEMENT AND RESEARCH
MBA (FINANCE)
June 2020 | Mumbai, India
Cum. GPA: 8.25/10

RCOEM
BACHELOR OF SCIENCE (IT)
May 2016 | Nagpur, India
Cum. GPA: 7.62/10

SKILLS
- Report generation & Documentation
- Problem solving and analytics
- Process Flows/Wireframes/ Visual Designs
- JIRA
- Vendor/Team Management
- Multitasking
- SQL
- Requirement Management
- MS Office/Excel
- Agile Methodology
- Research and Data Analysis
- Power Apps/ Automate

ACHIEVEMENTS
- Tech Nova award twice in Edelweiss AMC
- Employee of the month in Itellisecure for securing clients for the company.
- Appreciation from the client for seamless requirement understanding process and coming up with customized solution for them.