

CURRICULAM VITAE

MANIKANT PANDEY

Add. Ward no. 03 Near Ram Mandir Sirgitti Bilaspur(C.G.)

E-Mail :- manikantpandey4432@gmail.com

Mob. :- 8269111165,9098844432

OBJECTIVE

- Looking towards a challenging future, this will not only utilize the achieved qualification, but also develop and enrich it, which can optimize my knowledge and skills and to be worth to the organization rather than cost.

PROFESSIONAL PROFILE.

- A self-motivated individual and go-getter with capacity to work in team-oriented and individual environment.

CURRENT EXPERIENCE

OPPO MOBILE INDIA PVT LTD

Working as a Tertiary sales executive From 16th March 2022 to Till date

Job Responsibility

- Responsible for market coverage WOD
- Secondary and Activation.
- Explain all the dealers to the scheme and fulfilling the target of dealers.
- Team handling (promoter) and fulfilling promoters target.

PREVIOUS EXPERINCE

HDB FINANCIAL SERVICES LTD

Working as a Territory Sales Manager in Onsite Electro Services Pvt Ltd from 02nd April 2020 to 10th March 2022

Job Responsibility

- Cross sell -HDB Financial Services Ltd.
- Looking after North C.G (Bilaspur, Korba, Raigarh,Janjgir, Champa, Ambikapur, Mahasamud,Kawardha,Bemetara)
- Deviseeffective territory sales and marketing strategies.



- Analyze data to find the most efficient sales method
- Looking at after sale services.
- To have better coordination & provide excellent service to the dealers.
- To motivate dealers for the benefit of advance planning & coordinate with them for the same.

HDB FINANCIAL SERVICES LTD

Worked as a Senior Sales Officer from 25th June 2018 to 31th March 2020

Job Responsibility

- Consumer durable loan
- Building relationship with the dealers to increase the sales.
- Looking after the cross sale product
- Looking after the collection portfolio.
- Login the file of REPL customer

SAMSUNG INDIA ELECTRONICS PVT LTD

Worked as a **Territory Sales Executive** for Samsung mobile from 02nd May 2014 to 21th June 2018.

Job Responsibility

- Handling of distributor
- Responsible distributor primary.
- Responsible for market coverage WOD and secondary.

EDUCATION QUALIFICATION

2014 B.A. from Bilaspur University

2012 12th from CG Board Raipur

2010 10th from CG Board Raipur

TECHNICAL QUALIFICATION

- Computer Knowledge: - 1 Year computer course from Technosis Education (P) Ltd
- ITI Electrician from BALAJI ITI Bilaspur (C.G)

STRENGTH

- Excellent ability to learn new things



- Willing to accept challenging jobs
- Confident attitudes towards work

PERSONAL DETAILS

Fathers Name	:	Krishna Kumar Pandey
Permanent Address	:	Sirgitti, Bilaspur, Ward no-3 Dist_Bilaspur, Chattishgarh
Date of Birth	:	3rd April 1992
Marital Status	:	Marraied
Gender	:	Male
Nationality	:	Indian
Language Known	:	English, Hindi
Hobbies	:	Playing cricket and Reading News paper.

DECLARATION

I ManikantPandey hereby declare that the information furnished above is true and best of my knowledge.

Place :-
Pandey

Manikant

