

**NAME:** Indra Kamal Tiwari  
**Msw:** Human Resource management  
**B. Tech:** Electronics and communication Engineering  
**Contact No:** 7987406092,  
**E-mail:** Indrakamal93@gmail.com

### **Carrier Objective:**

To Get an Experience in this field and want to be a fund manager in future. And want to make money from market through my knowledge and Experience.

### **ACADEMIC QUALIFICATION:**

- 1) **Msw (Human Resource management)** from Dr. Bhimrao Ambedkar university Agra, Uttar Pradesh with 6.81 (CGPA) (2020 - 2022)
- 2) **B.Tech (Electronics and communication Engineering)** from Oriental university Indore with 78.78% (2011-2015)
- 3) **Intermediate** From Madhya Pradesh Board with 74% (2009-2010)
- 4) **High School** From Madhya Pradesh Board with 77.73% (2007-2008)

### **Work Experience:**

#### **1) Pinnacle Financial Services as a Business Analyst (May 2015 to July 2015)**

##### **Role and Responsibility**

- a) Lead generation (free trail)
- b) provide the calls to client
- c) as per the client (risk profile) pitch them service (Basic/Premium/HNI)
- d) Product was Equity and commodity
- e) Target was 80k for a month
- f) Follow up
- g) Cross Selling

#### **2) Research inn Investment Advisor as a Team Leader in august 2015 to November 2015**

##### **Role and Responsibility**

- a) handle the 3 Employee
- b) Deal with client
- c) Understand their Risk profile and give them service (Equity and Commodity)
- d) KYC and Risk profiling of my client I was handling
- e) Team Target was 3 00,000/-
- f) Given Training to team as per requirement (NISM Equity sales XI)**

#### **3) Appraisal in Research inn Investment Advisor in November 2015 for ARM (assistant Floor manage)**

##### **Role and Responsibility**

- a) handle the 3 Team leader and their team
- b) Deal with client (HNI Client only)
- c) Understand their Risk profile and give them service ((Equity and Commodity)
- d) KYC and Risk profiling of my client I was handling
- f) given training to team as per Requirement (NISM Equity sales XI)**
- g) Taken Interview final Round Team Target was 10 00,000/-

4) Again, got Appraisal in **Research inn Investment Advisor** for Floor Manager Feb 2016 and work till Dec 2019 as A **Floor manager**

**Role and Responsibility**

- a) handle the 2 ARM and their team
- b) Deal with client (HNI Client only)
- c) Understand their Risk profile and give them service (Equity Derivative)
- d) KYC and Risk profiling of my client I was handling
- e) Team Target was 25 00,000/-
- f) Given Training to team (NISM Equity sales XI)**
- g) Taken Interview final Round

5) January 2020, I am working as **Technical Researcher** as a freelancer and providing training to new people online as well as offline till now. (Technical analysis & NISM course)

**Role and Responsibility**

- a) Given training to people those who want to learn about technical analysis and NISM certification
- b) Client acquiring for the courses and **create the New Courses Related Financial Market**
- c) Trainer of Technical analysis Also Create the Video Classes for same**
- d) Trainer of NISM Equity Derivatives VIII**
- e) Trainer of NISM Research Analyst XV**
- f) Trainer of NISM Mutual Fund Distributor VA**

**Certifications:**

- 1) NISM VIII (Equity Derivatives) certified (2 time)
- 2) NISM XV (Research Analyst) certified (2 time)
- 3) IRDA (Insurance regulatory development authority) certified
- 4) SEO (search engine optimization) certified
- 5) MS (word), MS power point, MS (excel) certified
- 6) NISM VA (Mutual fund Distributor) certified

**Personal Details:**

- ☒ **Father's Name:** - Shridhar Tiwari
- ☒ **Date of Birth:** - 30 august 1993
- ☒ **Language Known:** - English, Hindi, Sanskrit
- ☒ **Marital Status:** - Unmarried
- ☒ **Nationality:** - Indian
- ☒ **Hobbies:** - Listening music, playing cricket

**Declaration**

I do hereby declare that the above information is true to the best of my knowledge

**Place .....**

**Indra Kamal Tiwari**

**Date .....**