### EDUCATION

#### CFA Institute

AMAN AGRAWAL

Candidate CFA Level-3 of CFA program Cleared CFA Level-2 of CFA program in first attempt in January 2022 Cleared CFA Level-1 of CFA program in first attempt in April 2021

# Narsee Monjee Institute of Management Studies (NMIMS) University, Navi Mumbai, India

Bachelor of Business Administration | Major in Finance

Cumulative GPA: **3.38/4.00** (2<sup>nd</sup> overall) | **Silver Medalist** | Scored 100/100 Financial Modelling, Financial Accounting and Quantitative Techniques.

## WORK EXPERIENCE

#### Shopliss.com, Raipur, India – Founder

- Created an online drop shipping store using Shopify e-commerce platform.
- Managed re-design and user functionality of the site with the goal of improving user experience, in order to increase conversion and drive revenue.
- Executed targeted promotions strategies for the website through Facebook and Google ads platform.
- Analyze campaign / product performance and customer feedback and respond quickly to diagnose and correct any problems.
- Studied market to **determine optimal pricing of goods** and capitalize on emerging opportunities.

## NSE Clearing Ltd., Mumbai, India – Academic Intern

- Learned and executed the settlement process of MFSS.
- Prepared a comparative report on settlement process of mutual funds.
- Worked with Clearing and Settlement team on Interoperability.
- Database Management of Interoperability and assisted in the rolling process.
- Experienced the **bidding process of OFS** and assisted team in managing the website.
- Learned using and worked on VBA Macros to update OFS transaction and price.

# India Briefs Media, Bhopal, India – Digital Marketing Intern

- Responsible for managing and running advertisement campaigns on Facebook page.
- **Prepared weekly updates and reports** to track growth and success rates of marketing campaigns.
- Learned about **SEO** as well as how to **create content based on keywords** and search queries to improve google ranking.
- Tracked social media trends and adapted to attract target follower demographic.

#### EXTRA-CURRICULAR ACTIVITIES

- Founding and apex member of Entrepreneurship Club at NMIMS Navi Mumbai, provided a platform for students with entrepreneurial ideas. We mentored and launched 5 start-ups under the umbrella of E-Cell. Orchestrated E-Summit in 2020 attracting more than 750 participants. (July 2017- July 2019)
- **Treasurer** of Entrepreneurship Club at NMIMS Navi Mumbai, responsible for **developing** and getting approval of the budget and maintaining accurate **records of expenditures** of the club. (*July 2019- April 2020*)
- Completed 15 hours course of Yoga as a Tool for Life Building at NMIMS. (April 2018)
- **Bisleri Buddy,** Volunteered in collection of plastic waste in Navi Mumbai. Created awareness regarding waste segregation. 2<sup>nd</sup> Runner Up of 'Bottle for change initiative' (*Feb 2018*)
- Senior Member, Organizing Committee at NMIMS Navi Mumbai annual college fest Tvaran (Mar 2018)
- Volunteer in World's Largest Walk Against Blindness: Tamaso Ma Jyotirgamya, an initiative by One Vision Health and Research Organization, NGO based in Navi Mumbai (Jan 2018)
- Certified in Bloomberg Market Concepts (BMC)
- Certification Creating a Portfolio, Trading Algorithms and Trading Basics by ISB and offered through Coursera
- Certification in The Complete Investment Banking by 365 Careers and offered through Udemy
- Certification in Excel: Financial Modelling and Valuation by 365 Careers and offered through Udemy

# SKILLS AND INTERESTS

Skills: Financial Analysis, Technical Analysis, Portfolio Management, Financial Reporting, Financial Modeling, Bloomberg, Microsoft Excel, Microsoft Word, Microsoft PowerPoint and Ethics

Languages: Hindi and English

Interests: Football, Cricket, Travelling, Fitness Enthusiast and Snooker

May 2019 – June 2019

August 2018 – November 2018

March 2019 – February 2020

July 2017 – May 2020