

EDUCATION

Lala Lajpat Rai College of Commerce and Economics
Bachelor of management studies, Area of Study
GPA- 9.00/10.0

Mumbai, India
Feb 2019 - Mar 2022

- Core subjects: Risk management, cooperate finance, financial accounting, direct tax
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Certification programs

- Certification program on Economic indicators and implementation from financial planning academy Nov2019
- 300-hour certified yoga teacher May 2018

PROFESSIONAL EXPERIENCE

[Badriprashadh Mohanlal Financial Services Pvt Ltd](#)

Leading financial services provider

Mumbai, India
Jan 2021-Mar 2021

Sales Intern

Collaborated with operation team and assisted them in Sales of bonds

- Managed client documentation and ensured its compliance with internal processes
- Engaged social media platforms, specifically LinkedIn to establish communication with potential clients and increase sale conversions. The sales were spiked by over 5% in a span of 3 months
- Initiated sales calls to the PPF department of over corporate companies to convince them into investing in fixed income. Eventually, \$40038.15 funds were invested and contributed to an increase of 2% in overall revenue

[Willpower Harris](#)

Consultation Company providing strategic solutions to businesses

United Kingdom
Nov 2020-Jan 2021

Sales executive

- Established communication and strong network with over 500 authors, motivational speaker and trainers
- Managed end to end sales including connecting to established Authors, Speakers, and Trainers through LinkedIn and follow up. Contributed to sales of 10 personalized app to over 10 clients which amounted to a revenue of \$1500

[Blue ocean I.M.C pvt ltd](#)

Providing Communication and brand strategies to companies

Mumbai, India
Oct 2018- Dec 2018

Media marketing Intern

- Handled social media coverage for prestigious events like Femina Miss India. Identified influencers for promotion of the event for reach and increasing followers
- Prepared dossier that highlighted Upcoming movies

[Expertrons technologies private limited](#)

Business development manager

Insider sales full time employee

- Counselling aspirants with respect to their careers and based on what they lacking sold upskilling programs
- Used CRM called leads square

ADDITIONAL INFORMATION

- Raised 339.34\$ for step a thon funds to feed government hospital -JJ hospital staff 2020
- Member of a not-for-profit organization- Art For A Cause that recycled waste and sold the finished product to use the funds to counter hunger 2019
- Interests: National level shot putter, Certified sailor and Certified yoga trainer (300 hours)