# Shambhvi Lokre

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#### **WORK EXPERIENCE**

## **Business Development Intern**

May 2022 – Jun 2022

Reverr

Remote

Built strategic partnerships and completed B2B deals. Prepared and pitched presentations for the same to industry experts in the start-up ecosystem.

#### **EDUCATION**

#### **Bachelor of Commerce (B. Com) - Financial Markets**

Jun 2020 - Mar 2023

KPB Hinduja College of Commerce

Mumbai

Grade: Semester II SGPI= 10/10, Semester IV SGPA=10/10

## **LEADERSHIP**

Vice-President Jul 2021 - Present

Finance and Economics Society of KPB Hinduja College of Commerce

Mumbai

- Supervised a total of 60 committee members who were divided into 15 teams to execute the annual finance festival in 20 days.
- Conducted webinars on investment banking and personal financial planning that had a participation of 500+ in the festival. Also conducted a financial elocution and case competition with participation from 48 teams.
- Organized the campus ambassador recruitment drive and oversaw the entire campus ambassador program.

Head of Marketing Mar 2021 - Apr 2021

Crescendo Festival, Dept. of B. Com (FM) of KPB Hinduja College of Commerce

Mumbai

• Led a team of 3 members and oversaw the design and circulation of invitations, posters, brochures, logo, etc for this intra-departmental cultural fest which drew in an audience of 100+.

Member Mar 2021 - Dec 2021

Finvestor Festival, Dept. of B. Com (FM) of KPB Hinduja College of Commerce

Mumbai

• In the Research and Development dept., organized debate and stock portfolio management competitions to provide valuable learning experience to 165+ participants.

#### **HONORS & AWARDS**

## Winner of Cryptocross

March, 2022

Dept. of Statistics of Lady Shri Ram College for Women

• First round was a crossword consisting of web 3.0 words followed by a crypto trading simulator round.

## Winner of Accountancy Talent Hunt

Dec, 2021

Jnan Vikas Mandal's Mehta Degree College, Airoli

• It was a costing, accounting and audit-based quiz competition where fastest answers were given more points.

#### Most Active Volunteer of The Year (Outstation) Award

Aug, 2021

NSS unit of KPB Hinduja College of Commerce

## Gold Medal in All India HOPE Talent Contest in the field of Art

Dec, 2017

Schoolsindia

## **SKILLS**

*Expert in:* Equity Research, Personal Finance, Presentations, English, Hindi, Marathi, Teamwork, Problem Solving *Intermediate in:* Microsoft Excel, PowerPoint, Canva, Leadership, German

Beginner in: Financial Analysis, Financial Modelling, Valuations, Porter's 5 forces, Exit multiple approach, Dupont analysis and VMIA framework

**INTERESTS**: Reading, Sketching, Tennis, Basketball, Volunteering