## <u>Resume</u>

Mr. Kunal V. Vaishnav

B/39, Mayuri Apt, Flat No 107

Anand Nagar, Dahisar (East)

Mumbai - 400068

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#### **OBJECTIVES**

To materialize as a genuine expert who is adaptive to the vigorous commerce environment and applying erudite concept to new circumstances. Applying my acquired skills to achieve the organizational goals.

#### **SKILLS**

- Have good analytical and surveillance skills.
- Have gratifying and presenting persona.
- Positive approach.
- Capable of handling difficult situations.
- Sharp, innovative, quick learner.
- Able to handle multiple tasks

#### **Work Experience:**

# VNS FINANCE AND CAPITAL SERVICES LIMITED (TRADESMART ONLINE) – JUNE 2020 TO PRESENT

#### Activation Executive Nov 20 – Till date

- Complete Application Process
- Giving Demo about the application to client.
- Helping the client to make the trade.
- Resolving Trade related Quires.
- Guiding the Client for any trade related issues.

## Relationship Manager July 20 - Oct 20

- Opening Demat Account for Client.
- Helping the client to open the Account.
- Providing information about the current month offer and Product information of the company.
- Resolving queries of the client in process of opening the Account.
- Following up with the client for any issue or difficulties in opening the Account.

## **ACADEMIC EDUCATION:**

Qualification	Year	Degree	Board / University	Percentage	Grade
MBA	2020	MBA		72 %	
			NMIMS		
Bachelors	2016	B Com	Mumbai University	82 %	0
XII	2013	HSC	Board of	71.82%	0
			Maharashtra		
X	2011	SSC	Board of	73.45 %	0
			Maharashtra		

#### **ADDITIONAL PROJECTS UNDERTAKEN**

- Relationship between assets and liabilities in balance sheet
- NISM Module VIII- Equity and Derivatives 69.75%

## **BEYOND ACADEMIC**

- Actively involved in Social Services
- Participated in Swachh Bharat Abhiyan from College
- Certificates in Cricket and chess as gold medallist

## **TECHNICAL PROFICIENCIES**

Good knowledge & understanding of MS-Excel, MS-Word & MS-PowerPoint. Database management, Google Sheets.

## **PERSONAL SNIPPETS**

Date of Birth:	29 <sup>th</sup> April 1996	
Sex:	Male	
Marital Status	Single	
Nationality:	Indian	
Linguistics:	English, Hindi, Marathi, Gujarati.	
Hobbies:	Listening Music, Surfing, Playing Cricket.	

I hereby affirm that the information in this document is accurate and true to best of my knowledge.

Place: Mumbai